

Salt Lake City Area Office
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P.O. Box 4439 Sandy, UT 84091
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Naples, FL 34102
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Send all new submissions to the Underwriting Department: quotes@primeis.com

Risk Summary:

RISK NAME: _____

City/ State: _____

1. When is quote needed by? _____ Effective/Target date? _____ Years in Business? _____
2. Why are they shopping? _____
3. Narrative of the operation / risk: _____
4. What coverage are you having difficulty placing? _____
5. Current coverage: Premium/Limits? _____
6. Target premium? _____
7. Currently valued (within 45 days) 5-year loss history (if applicable) with claim details: circumstance, extent of injury/damage. Attach separately including how they are mitigating future claims. Summarize totals below:
 - a. 2013 - 2014:
 - b. 2014 - 2015:
 - c. 2015 - 2016:
 - d. 2016 - 2017:
 - e. 2017 - 2018:
8. Are they being offered a renewal quote? _____ If yes, what are limits/premium? _____
9. Any contractual requirements? _____ If so, please attach copy.
10. Are they being non-renewed/cancelled? _____ If so, why? _____
11. Are other markets offering terms? _____ If yes, what are terms: premium/limits? _____
12. If not, why? _____

Note: As a solutions-based, opportunistic carrier we are most successful with risks that are having a difficult time finding coverage. Please keep in mind, understanding why the business is coming to us and what coverage they are looking for is extremely helpful. To formalize quote terms, we require a call with the insured owner / decision-maker; we encourage agents/brokers to join. This call gives us the opportunity to assess the insured's partnership commitment.